



4 May 2016

APC Technology Group PLC
(“APC” or the “Group”)

Continuing strong order book and notice of interim results

Component Division: Continuing strong order book

Year to date (“YTD”) bookings of £9.7m to the end of April in our component division have continued the strong booking performance reported in November 2015 and March 2016. The YTD monthly average of nearly £1.25m is a significant increase over prior year run rates. These bookings will translate into revenues in H2 and into the new fiscal year.

Minimise Energy: New LED distribution deal signed with European manufacturer

Minimise Energy has signed a distribution deal for the UK with OMS Lighting (“OMS”). OMS operates globally with annual revenues of €75m. Major markets include Germany and France with OMS’s largest distribution partner in those territories achieving revenues of €7m per year. The short lead times and extended, innovative product line they offer allows Minimise to enter the new-build and construction lighting markets in the UK on a cost competitive, de-risked basis with a significantly shortened working capital cycle. The Board believes that these markets represent significant new potential revenue streams for the Group which will sit alongside the existing turnkey lighting projects business.

Minimise Solutions: Winning new business with measurement & verification offering

EEVS, the measurement and verification (“M&V”) team within Minimise Solutions, has won a new, long-term contract with a major UK financial services business to provide services to ensure the accurate monitoring and reporting of its compliance and resource reduction achievements across its significant property portfolio.

This contract win highlights Minimise Solutions’ ability to help organisations manage their use of energy, water and other resources more efficiently and profitably. Its expert team offers a range of strategic and advisory services supported by innovative technologies to monitor, measure, analyse and verify energy and water usage, using the intelligence gathered to drive continuous operational improvement and deliver targeted financial savings.

Interims announcement

The Board is pleased to confirm that, in line with prior years, the interim results for the six-month period to 29 February 2016 will be announced on Tuesday 31 May 2016.

Richard Hodgson, Chief Executive of APC Technology Group PLC, commented:

“The progress that we continue to make throughout the Group is significant and a direct result of the daily focus of our staff and their commitment to creating a growing and innovative business. The momentum represented by our component division order book, our new LED lighting product range that allows us to enter the wider lighting market, and the recognition of the intelligence that we offer clients through our Solutions business, puts us in a fantastic position to drive profitable growth across the Group.”

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